



**Solutions Delivered**

## Corporate Capabilities Statement

### General Information

---

Registered Company Name:	Logistics Concepts & RFID Strategies, Inc
Acronym:	LC&RS
Office Telephone:	(703) 615-1445
Office Fax:	(703) 815-2805
Web Site:	<a href="http://www.lc-rs.com">www.lc-rs.com</a>
DUNS Number:	604242664
CAGE:	4A9A6
Security Clearance:	Secret

### Business Information

---

Year Incorporated:	2005
State of Incorporation:	Virginia
Number of Employees:	7

### Office

---

Headquarters  
13761 Laurel Rock Drive  
Clifton, Virginia 20124

### Key Contacts

---

Alfred (Fred) J. Naigle  
President  
direct: (703) 615-1445  
fax: (703) 815-2805  
[fred.naigle@lc-rs.com](mailto:fred.naigle@lc-rs.com)

William (Bill) Philyaw  
Vice President  
direct: (757) 377-0270  
fax: (703) 476-6716  
[bill.philyaw@lc-rs.com](mailto:bill.philyaw@lc-rs.com)

## About Logistics Concepts & RFID Strategies, Inc (LC&RS)

---

- LC&RS **provides executive level business program design services** to develop proven solutions to optimize operations for our customer.
- Our objective is to **deliver innovative solutions that achieve rapid and sustained operational results.**
- We employ the **leading edge automatic identification and radio frequency technologies** through the spectrum of automation architectures.
- Our team of expert functional logisticians, technical and systems architecture engineers, and analysts are known for being **the best in the industry** by the Department of Defense and industry partners.
- We have a sustained **track record of success modernizing** information technology and achieving substantially higher profits, mitigating risks, and driving significantly higher levels of operational efficiency and effectiveness.
- We serve **as entrusted advisors and partners** with our customers to solve some of their most complex business problems – their mission is our mission.

## NAICS Codes

---

541519 - Other Computer Services

541611 - Administrative Management and General Management Consulting Services

541614 – Process, Physical Distribution, and Logistics Consulting Services

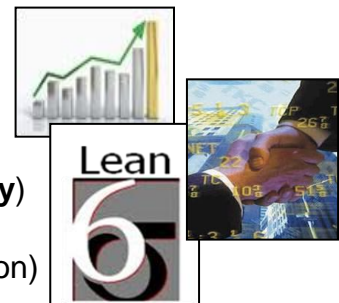
541618 – Other Management consulting Services

541690 – Other Scientific and Technical Consulting Services

## Program Management

---

- Project Life Cycle and Organization (DoD 5000.2)
- Stakeholders Management (strategic objectives achieved)
- Scheduling (alignment with resources)
- Risk Management (identify, assess, prioritize)
- Requirements Analysis (system/software engineering)
- Requirements for **Testing (interoperability/supportability)**
- Project Integration (alignment, structured transition)
- **Program Objective Memorandum** (development/execution)
- Lean Six Sigma (continuous process improvement)



## Supply Chain Management



- Experts in Automatic Identification; Passive, Active, Unique Identification
  - Experts in Logistics and Planning
  - Analyzing and Managing Supply Chain
    - Demand Trend Analysis
    - Technology Trends and Tools
  - Transforming Strategies for Change Management
- Leading Edge Supply Chain Management Solution 2010 and Beyond
  - Improving Processes and Eliminating Waste
  - Designing Integrated Supply Chain Infrastructures World-Wide
- Developing, Changing and Maintaining the Appropriate Organizational Cultures

## Information Technology Architecture

- Experts in the Development of DoD Architecture Framework Products
- **Area Processing Center** Architecture for Radio Frequency In-Transit Visibility System
- Architecture Requirements in support of Army and Joint Interoperability Testing
- Army Portfolio Management System (APMS); Army Logistics Modernization Program (LMP); Industrial Base Modernization-Manufacturing Execution System (IBM-MES)
- Alignment **Army Enterprise Resource Planning (ERP)** Systems



## Experience with the Department of Defense (DoD)

US Army Deputy Chief of Staff (DCS) G-4 and G-8; G-46 (Chief Information Office (CIO)); DCS, G-44 (Supply); DCS, G-44 (Maintenance); DCS, G-44 (Distribution) – Policy and Planning; Focus Groups; Integrated Process Team (IPT); Logistics Automation Task Force (LATF); Concepts and Implementation Plans; DA Pam 700-85; Weapon Systems Review (WSR); and **Program Objective Memorandum (POM)** development

Logistics Integration Agency (LIA) – Automatic Identification Technology (AIT) assessment; passive Radio Frequency Identification (pRFID) modeling; use-case demonstration; Next Generation Wireless Capability (NGWC); future concepts

Joint Staff J-4 – Planning IPT; Developing Concept of Operations (CONOPS); Current Operational Issues Southwest Asia; In-Transit Visibility; Supply Chain tracking; Data Quality initiatives



## Solutions Delivered

Program Executive Office Enterprise Information Systems (PEO EIS); Portfolio Integration Offices; PM Global Combat Support System Field Tactical (GCSS-F/T); PM Army Enterprise Systems Integration Program (AESIP); PD Standard Army Retail Supply System (SARSS); PM Joint - Automatic Identification Technology (J-AIT); PM Movement Tracking System (MTS); PD Transportation Information Systems (PD-TIS); AIT integration/insertion use-case; Portable Deployment Kit (PDK) development; Program Objective Memorandum (POM) and unfunded requirements

Project Director Logistics Modernization Program (PD LMP); system architecture; personnel management; financial management; facilities management; strategic planning; communications; continuous process improvement; risk management; Enterprise Resource Planning (ERP) alignment; program management reviews; quarterly performance reviews; quality management; self-inspection program

Project Director Industrial Base Modernization – Manufacturing Execution System (IBM-MES); DoD Architecture Framework development; operational views; system views; technical views

PM Joint – Automatic Identification Technology (PM J-AIT) – active Radio Frequency Identification (RFID); passive RFID RF-ITV Server; Satellite GPS Tracking Systems; Product Engineering and Testing; Program Management; Enterprise AIT Integration

Army Commands (ACOM); Forces Command (FORSCOM); Training and Doctrine (TRADOC) Combined Arms Support Command (CASCOM); HQ Army Materiel Command (AMC); Lead AMC Integration Support Office (LAISO); Army Sustainment Command (ASC) – unit moves; Software Engineering Center (SEC); Depot integration of Automatic Identification Technology (AIT); use-case demonstrations; requirements determination; business process modeling

Combatant Command (COCOM); Central Command (CENTCOM); Pacific Command (PACOM); Northern Command (NORTHCOM) – Automatic Identification Technology (AIT) operational requirement for Asset Visibility (AV) in Operation Iraqi Freedom, Operation Enduring Freedom (OIF/OEF); Portable Deployment Kit (PDK) fielding; Integrated Process Team (IPT) National Guard Bureau (NGB) – Army National Guard (ARNG) – Automatic Identification Technology (AIT) Asset Visibility (AV) and Continental United States (CONUS) supply chain in-transit visibility initiatives

Services; US Air Force (USAF); US Marine Corps (USMC); US Navy (USN); – Automatic Identification Technology (AIT) planning Integrated Process Team (IPT)

Service Providers; US Transportation Command (USTRANSCOM); Defense Logistics Agency (DLA) – Automatic Identification Technology (AIT) Planning Integrated Process Team (IPT); use-case demonstrations; Capability Based Assessment Team (CBAT); Common Operating Picture Distribution & Deployment (COP D2)